FENZI AGT

FENZI got managed backup and disaster recovery without changing its network.

An international manufacturer with production systems that keep running around the clock.

Organisation	**FENZI AGT**	Sector	**Industry**
Service	**Managed backup and disaster recovery**		



"Working with IMMUTEC feels like a partnership, not just a supplier relationship. We can always turn to them, and they go that extra step to help us."



Frans Kluijtmans

IT Lead Global Infrastructure, FENZI AGT

The situation	The backup contract was about to expire and there was no suitable disaster recovery. A small IT team was looking after an ageing environment and a complex OT network, without specialist backup and recovery knowledge in house.
Why Immutec	At first our quote looked more expensive, because it listed every hour and every task. Once FENZI counted its own internal effort, it turned out to be the most complete and the most cost-effective option.
What we did	A fully managed service with immutable backups, ransomware detection and disaster recovery. A local proxy server allows fast full restores and lets services start at another location during an incident. That matters for older production applications that expect their data in a specific place. We worked with the existing network and only upgraded where it was needed.
The result	Lower monthly costs, no more manual checking of backups, and faster recovery.

“With IMMUTEC we get more for less money.”



Frans Kluijtmans

IT Lead Global Infrastructure, FENZI AGT